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WAYS TO BE RECOGNIZED AS A TOP PERFORMER

Main Question

Way to Improve Value

ARE
YOU
WORKING
ON
THE
RIGHT
THINGS?

1

LESS FLUFF

Eliminate or reduce existing activities of little value.



2

MORE RIGHT STUFF

Spend more time on existing activities of high value.



3

MORE “GEE, WHIZ”

Create *new* activities of high value.



4

FIVE STAR RATING

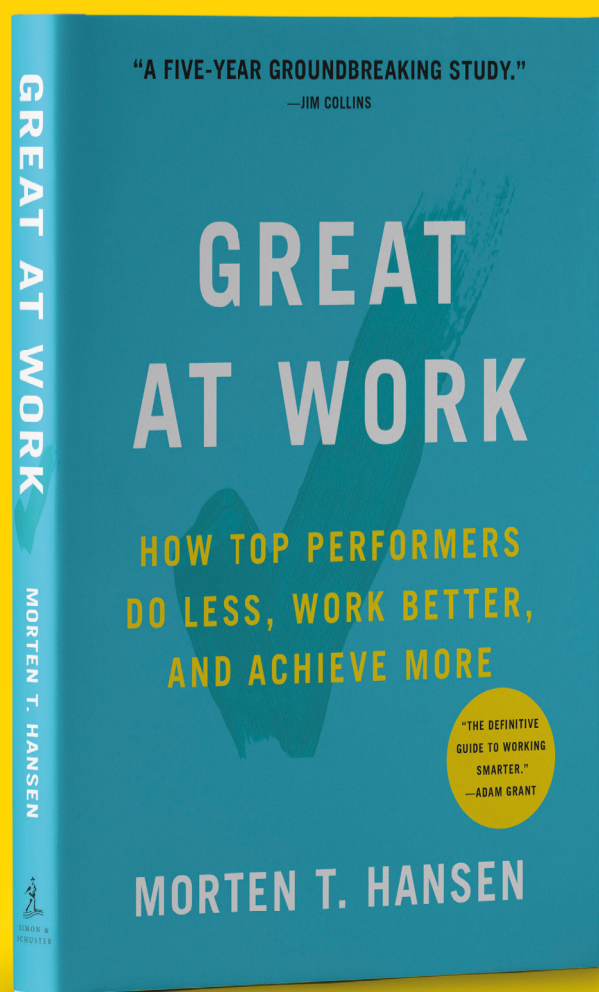
Find new ways to improve the quality of your chosen activities.



5

FASTER, CHEAPER

Find new ways to do your chosen activities more efficiently.



HOW TOP PERFORMERS
DO LESS, WORK BETTER,
AND ACHIEVE MORE

AVAILABLE JANUARY 2018

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